



GOVERNMENT OF KERALAM
ELECTRONICS & INFORMATION
TECHNOLOGY DEPARTMENT

Vision for Global Capability Centres

Keralam GCC Boilerplate

*A Government-Enabled Soft-Landing Framework
for Global Capability Centres*

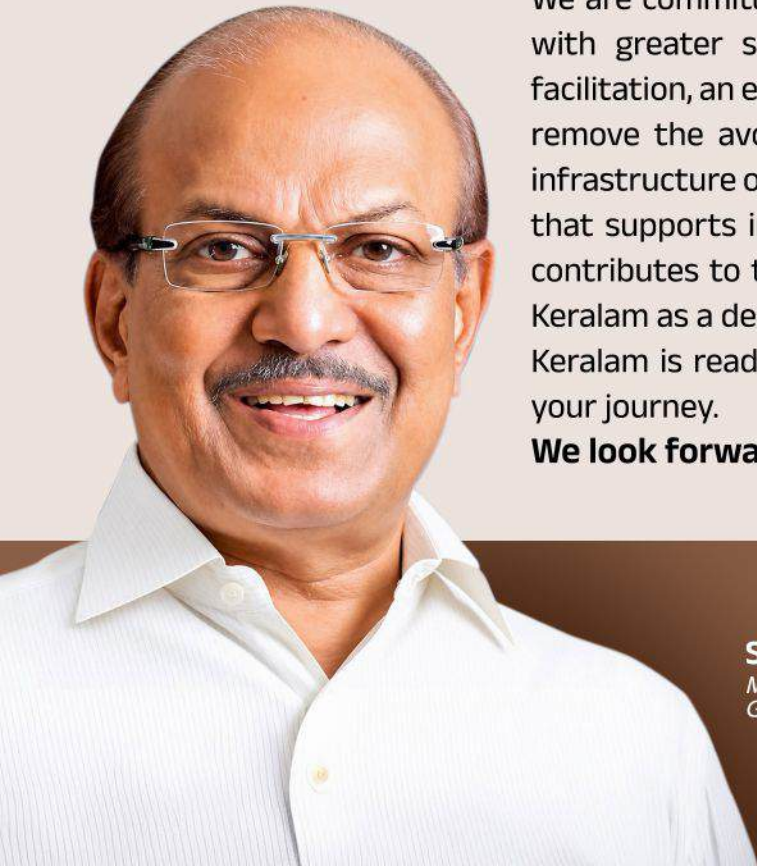


A New Gateway for Global Capability

The Government of Keralam is shifting its strategy from passively inviting global enterprises to actively enabling them to establish, operate, and scale Global Capability Centres (GCCs). More than 50 GCCs are already operating across Keralam, demonstrating the confidence that global enterprises place in our people, infrastructure and capabilities. Our ambition now is to build on this foundation and position Keralam as a preferred destination for the next generation of GCCs. The 'Keralam GCC Boilerplate' represents a significant step in that direction. It reflects a fundamental shift in our approach - from simply inviting global enterprises to Keralam to actively enabling them to establish, operate and grow here. We are committed to creating an environment where businesses can move from decision to operations with greater speed, clarity and confidence. Through dedicated Soft Landing Centres, coordinated facilitation, an empowered partner ecosystem and streamlined engagement with Government, we seek to remove the avoidable friction that can accompany establishment. This initiative is about more than infrastructure or processes. It is about creating a partnership between Keralam and global enterprises one that supports innovation, creates high-value employment, strengthens our technology ecosystem and contributes to the State's long-term economic growth. I warmly welcome global enterprises to explore Keralam as a destination for their next GCC.

Keralam is ready with the talent. Keralam is ready with the ecosystem. Government is ready to enable your journey.

We look forward to welcoming the world's leading enterprises and building the future together.



Shri. P. K. Kunhalikutty
*Minister for Industries, IT & AI
Government of Keralam*

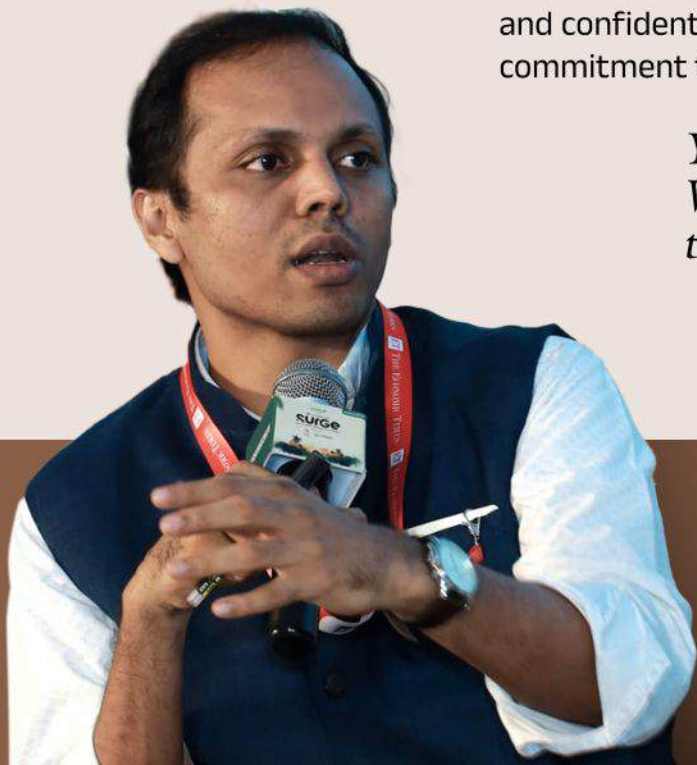
Message

From Intent to Implementation

Global Capability Centre begins with a vision. Our role is to make that vision operational faster, simpler and with greater certainty. The Keralam GCC Boilerplate brings together ready-to-use infrastructure, a trusted Partner Network and a dedicated Facilitation Team, creating a seamless pathway for global enterprises to establish and start operations in Keralam. But a framework is only the beginning. Our commitment is to execution.

We will measure success not just by the companies we attract, but by how quickly and confidently they can start, operate and grow. The Keralam GCC Boilerplate is our commitment to turning investment intent into operational reality.

*You bring the vision.
We will help build the pathway
to execution.*



Mr. Seeram Sambasiva Rao, IAS
Special Secretary
Electronics & Information Technology Department

Government-enabled. Investor-ready.

Keralam has emerged as one of India's promising destinations for Global Capability Centres home to over 50 GCCs spanning engineering, product development, digital technologies, healthcare, finance, analytics and enterprise operations. Yet the State's own experience shows that the essential ingredients for GCC success are not, by themselves, enough.

Investors arriving to establish a new centre routinely encounter a maze of statutory registrations, incorporation formalities, office establishment and multi agency coordination friction that extends timelines and delays the day operations actually begin.

“The Government of Keralam proposes the Keralam GCC Boilerplate a government enabled soft-landing framework designed to facilitate the seamless establishment and expansion of Global Capability Centres (GCCs) in the State”

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Technopark · Infopark · Cyberpark

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50+

Global Capability Centres already
established and operating across Keralam

The Opportunity

Keralam's Global Capability Centre Landscape

Keralam has emerged as one of India's promising destinations for Global Capability Centres driven by a highly skilled talent pool, a mature IT ecosystem, world-class digital infrastructure and a progressive policy environment. The State's existing base of GCCs already spans a wide band of functions, reflecting growing confidence among multinational corporations in Keralam's capability as a knowledge and innovation hub.

The Government of Keralam is committed to going further: positioning the State not only as a place that attracts investment, but one engineered to enable rapid establishment and long-term growth.

TALENT

A deep, highly skilled talent pool across engineering and digital disciplines.

INFRASTRUCTURE

World-class digital infrastructure, ready for enterprise-grade operations.

ECOSYSTEM

A mature IT ecosystem built over three decades of park-led development.

POLICY

A progressive policy environment, now extending to establishment itself.

SECTORS ALREADY REPRESENTED

ENGINEERING

PRODUCT
DEVELOPMENT

DIGITAL
TECHNOLOGIES

FINANCE

HEALTHCARE

ANALYTICS

ENTERPRISE
OPERATIONS

The Establishment Challenge

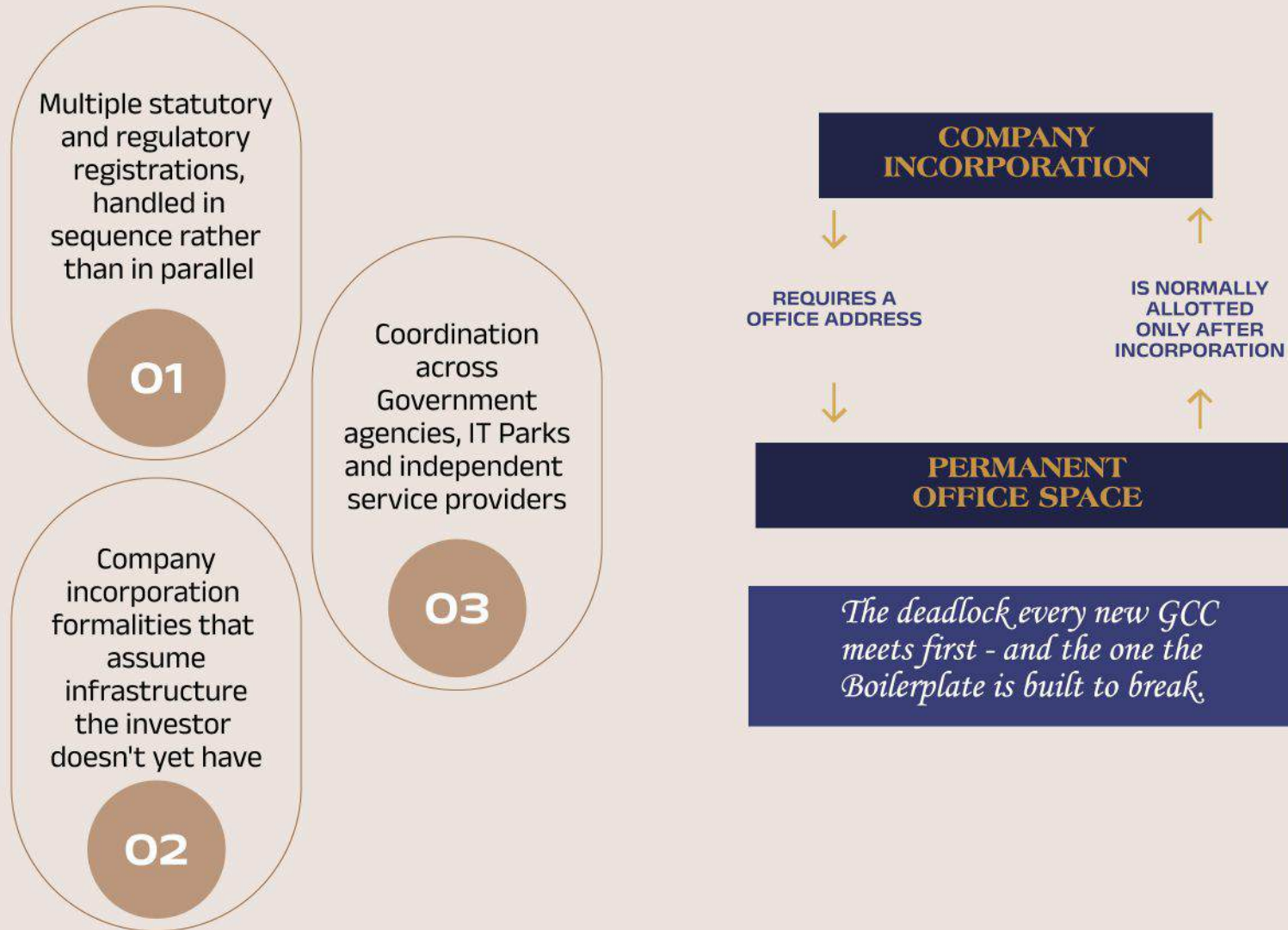
Why credentials alone don't guarantee a fast start

Keralam offers the essential ingredients for GCC success but practical experience shows that credentials alone don't guarantee a fast start. During the establishment phase, investors must complete a chain of statutory, regulatory, administrative and operational activities before a single business operation can begin.

The most stubborn obstacle sits right at the start: company incorporation requires a office address, while permanent office space is, in most cases, only allotted after incorporation is complete.

Layered on top of this is coordination across multiple Government agencies, IT Parks and professional service providers each interaction adding time to a clock the investor didn't choose to start.

The deadlock Boilerplate breaks



The Framework at a Glance

Three integrated components, working as one system

The Keralam GCC Boilerplate is a Government-enabled Soft Landing Framework that supports multinational corporations from the moment they decide to invest until their GCC becomes operational. It is operationalised through three integrated components, working together as a single coordinated mechanism.



Physical Infrastructure

A dedicated GCC Soft Landing Centre providing Registered Office as a Service (ROaaS), plug-and-play operational workspace and shared business facilities ready from day one.

01



Keralam GCC Partner Network

An empanelled network of professional service providers supporting investors across legal, financial, human resources, infrastructure and other establishment related requirements.

02



GCC Facilitation Team

A dedicated team within each Keralam IT Park, responsible for managing the Soft Landing Centre, coordinating investor support and facilitating the establishment process end to end.

03

Four Functional Pillars

Launch · Connect · Enable · Grow

Together, the three components deliver a single continuous journey.



The GCC Soft Landing Centre

20,000 sq. ft. of plug and play infrastructure, per park

20K

sq. ft. of dedicated, plug and play
infrastructure in every Keralam IT park

- Fully furnished workstations
- Meeting & conference rooms
- High-speed internet connectivity
- Modular suites 10 seater, 20 seater & larger
- Reception & common business facilities
- Training & collaboration spaces



Each Keralam IT Park shall establish a dedicated GCC Soft Landing Centre with world-class plug and play infrastructure-a-ready-to-use business environment enabling investors to immediately commence incorporation related activities, build their initial team and begin operations while permanent office space is identified.

Registered Office as a Service

Available to eligible MNCs without an existing registered entity in India usable for incorporation and statutory registrations.

Temporary Operational Workspace

Following incorporation, GCCs may use the plug and play workspace to recruit, operate and grow through the establishment phase.

Rent-free Establishment Period

Eligible GCCs may occupy the Centre rent-free for up to six months, subject to the framework's provisions.

Transition to Permanent Office

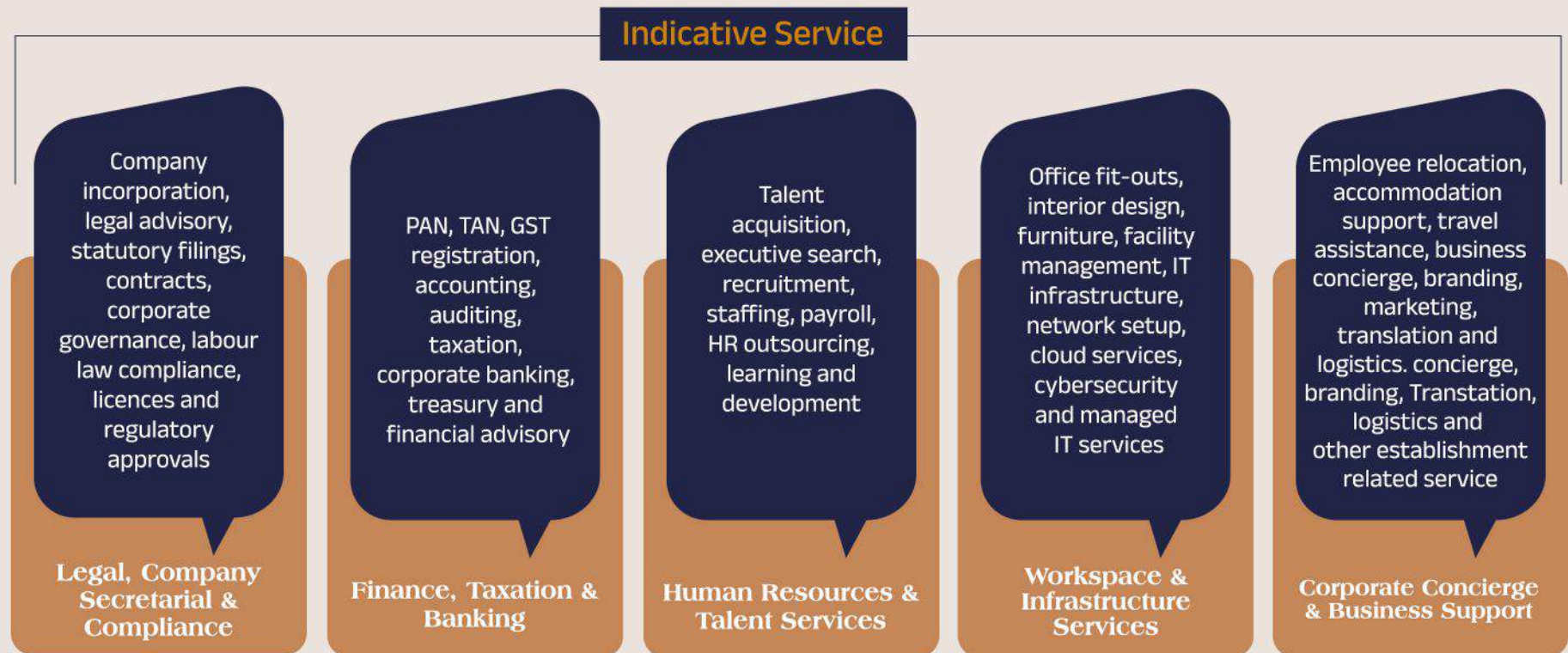
The IT Park prioritises identifying and allotting permanent space, with GCCs able to stay until the move is seamless.

* Rollout in progress; the first Centre is operational at Infopark, Kochi.

The Keralam GCC Partner Network

A curated bench of empanelled service providers

A curated ecosystem of professional service providers, empanelled by each Keralam IT Park, supporting investors throughout establishment and growth. Investors are always free to engage a partner of their own choice instead.



"Empanelment under the Keralam GCC Partner Network is facilitative in nature — GCCs retain full flexibility to engage empanelled partners or appoint providers of their own choice."

The GCC Facilitation Team

A single point of contact, inside every Park

Every Keralam IT park constitutes a dedicated GCC Facilitation Team two Operations Executives working under an Investment Enablement Officer, who serves as the single point of contact and overall coordinator for GCC investors throughout the establishment phase.

One named officer is accountable for your onboarding, your registered office, your workspace, your introductions across the Partner Network, your coordination with Government departments and your move into permanent space.



THE FACILITATION TEAM IS RESPONSIBLE FOR

- Managing investor onboarding under the GCC Soft Landing Framework
- Coordinating allocation of Registered Office as a Service and temporary workspace
- Facilitating engagement with the Keralam GCC Partner Network for statutory, legal, financial and recruitment support
- Coordinating all operational requirements during establishment, including liaison with internal departments and external stakeholders
- Assisting investors in transitioning from the Soft Landing Centre to permanent office space
- Acting as the primary coordination interface between investors and the respective IT Park
- Monitoring the progress of each GCC establishment and ensuring timely resolution of issues

Eligibility & The Application Journey

From Expression of Interest to Day-One operations

CRITERION 01

Propose to establish a GCC in technology, engineering, product development, R&D, digital technologies, AI, cybersecurity, finance, healthcare, analytics, enterprise operations or other knowledge-based activity.

CRITERION 02

Demonstrate a genuine commitment to establishing operations within Keralam.

CRITERION 03

Require temporary establishment support during the initial setup phase, prior to commencing regular business operations.

THE FIVE STEP JOURNEY

01

Express Interest

Submit your Expression of Interest through the Keralam Tech Portal.

02

Eligibility & Onboarding

Complete eligibility assessment and onboarding under the GCC Boilerplate.

03

Get Your Office & Workspace

Access a Registered Office as a Service (ROaaS) and temporary workspace at the Soft Landing Centre

04

Start Operations Immediately

Begin your GCC operations right away, without waiting for company incorporation or completion of all statutory formalities. Partner network support can be engaged wherever required.

05

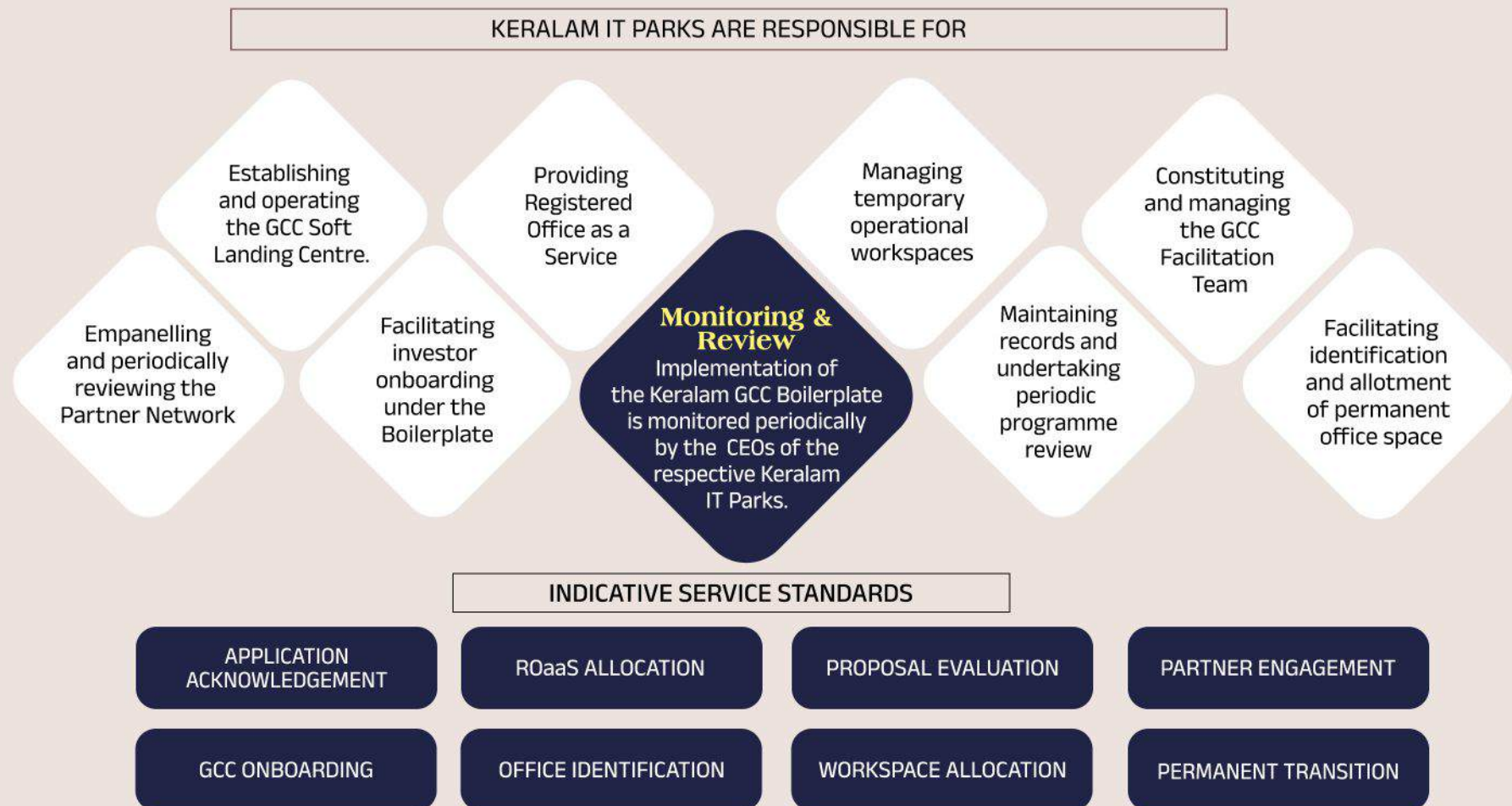
Move to Permanent Space & Scale Up

Transition to a permanent workspace, complete the required formalities, and scale up your GCC operations in Keralam

Governance & Service Standards

Roles, Responsibilities and How progress is monitored

The Keralam GCC Boilerplate is implemented by the respective Keralam IT Parks. Each Park establishes, operates and manages its own Boilerplate, and constitutes the GCC Facilitation Team and Partner Network that support investors through the establishment process.



Three Parks, One Framework

Technopark · Infopark · Cyberpark

Technopark, Infopark and Cyberpark each operate the Keralam GCC Boilerplate within their own jurisdiction one state framework, applied consistently, with local execution close to the investor.



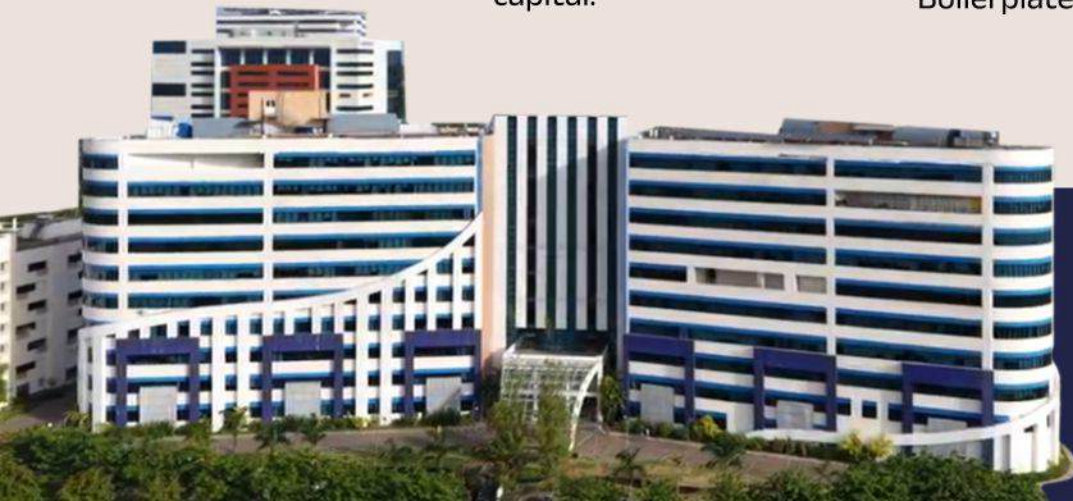
TECHNOPARK
THIRUVANANTHAPURAM
India's first IT park, anchoring
the Boilerplate in the State
capital.



CYBERPARK
KOZHIKODE
The Malabar region's technology
anchor, extending the
Boilerplate to north keralam

DIGITAL INTERFACE

The framework is further supported by the Kerala Tech Portal a single digital interface for investor registration, service requests, document management, progress tracking and access to the Keralam GCC Partner Network.



INFOPARK, KOCHI
Keralam's commercial gateway,
anchoring the Boilerplate on the coast.



*"Reducing establishment timelines,
simplifying the investor journey
and enabling faster operational
readiness the Keralam GCC
Boilerplate is built to make Keralam
the preferred destination
for the world's next Global
Capability Centres."*

You've already landed. Let's begin...



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